

CS-12-83

CONTRACT APPROVAL FORM

(Contract Management Use only)

CONTRACT TRACKING NO.

cm1928

CONTRACTOR INFORMATION

2012 NOV 29 DEPT 7: PM 2: 46

Name: Trademaster Inc. Mobile Eyes

Address: 1150 Stephenson Hwy. Troy, MI. 48084
City State Zip

Contractor's Administrator Name: Greg Stephens Title: Vice President

Tel#: (248) 515-7356 Fax: _____ Email: gstephens@mobile-eyes.com

CONTRACT INFORMATION

Contract Name: Mobile Eyes Contract Value: \$13,031.00 One-Time Expense, \$3,104.00 Annual Recurring Fee
Total \$16,135.00

Brief Description: Mobile Eyes Software, Florida Fire Prevention Code, and Smart Draw. (\$13,031.00)
Maintenance and licensing for Mobile Eyes for one year of service. *Maintenance and Licensing is an annual recurring fee. (\$3,104.00)

Contract Dates : From: 1-1-13 to 12-31-13 Status: New Renew Amend# WA/Task Order

How Procured: Sole Source Single Source ITB RFP RFQ Coop. Other _____

If Processing an Amendment:

Contract #: _____ Increase Amount of Existing Contract: _____ No Increase

New Contract Dates: _____ to _____ TOTAL OR AMENDMENT AMOUNT: _____

APPROVALS PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 6

1. [Signature] 11-06-12 04222522-564001 Mobile Eyes,
Department Head Signature Date 04222522-546020 Maintenance and Licensing
Funding Source/Acct #
2. [Signature] 11-30-12
Contract Management Date
3. [Signature] 12-6-12
Office of Management & Budget Date
4. [Signature] 12-11-12
County Attorney (approved as to form only) Date

Comments: _____

COUNTY MANAGER - FINAL SIGNATURE APPROVAL

[Signature] 12/7/12
Ted Selby Date

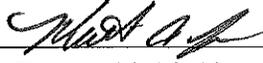
RETURN ORIGINAL(S) TO CONTRACT MANAGEMENT FOR DISTRIBUTION AS FOLLOWS:

Original: Clerk's Services; Contractor (original or certified copy)

Copy: Department
 Office of Management & Budget
 Contract Management
 Clerk Finance

2012 DEC -7 PM 2: 46

Nassau County Board of County Commissioners
Sole Source/Single Source Certification Form

Vendor Name: Trademaster Inc., Mobile Eyes Department: Fire Rescue
Address: 1150 Stephenson Hwy. Department Head Signature: 
Troy MI. 48084
Phone: (248) 515-2356 Date: 11-20-12
Contact Name: Greg Stephens, Vice President
04222522-564001 System
Account: 04222522-546020 Maintenance Cost: \$16,135.00

Description of Commodity:

Mobile Eyes is an automated Fire and Life safety inspection solution to help facilitate the fire inspection process with the reduction in Fire Inspectors.

Check one (1) of the following two (2) choices:

- Sole Source: The goods or services can be legally purchased from only one source.
- Single Source: The goods or services can be purchased from multiple sources, but, in order to meet certain functional or performance requirements, there is only one economically feasible source for this purchase.

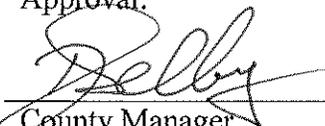
Please check all of the following that apply:

- Purchase can only be obtained from original manufacturer-not available through distributors.
- Only authorized area distributor of the original manufacturer.
- Parts/Equipment are not interchangeable with similar parts of another manufacturer.
- This is the only known source that will meet the specialized needs of this department or perform the intended function.
- This source must be used to meet warranty or service maintenance requirements.
- This source is required for standardization.
- None of the above apply.

Comments/Explanations: (required)

As we try to move toward a paperless system, Mobile Eyes will help stream line this process and speed up the fire inspections process by giving the Fire Inspector a truly mobile inspection solution.

Approval:

 12/17/12
County Manager Date

A Division of **BNi Publications, Inc.**
990 Park Center Dr., Suite E, Vista, CA 92081

Serving the information needs of
the construction industry for over 60 years.

Gene Fullwood
Fire Inspector/Investigator
Nassau County Fire Rescue
96160 Nassau Place
Yulee, Florida 32097

November 19, 2012

Dear Inspector Fullwood,

The Division of State Fire Marshal completed the development of the 2010 edition of the Florida Fire Prevention Code (FFPC) and was released for sale in December 2011. The base documents for the 2010 edition of the FFPC are the NFPA 1, Fire Code and NFPA 101, Life Safety Code, 2009 editions. The FFPC is now available from BNi Publications. BNi Publications and the Florida State Fire College are the only authorized sellers for the book edition.

TradeMaster, Inc. (dba MobileEyes) is the sole partner/distributor for the electronic edition that BNi Publications, Inc. has chosen for the FFPC and has been for the last two code cycles. If you require any further information please feel free to contact me.

Sincerely,
William D. Mahoney, PE
President
BNi Publications, Inc.



TradeMaster, Inc. • 1150 Stephenson Hwy. • Troy, MI 48084

October 9, 2012

Dear Gene Fullwood

Nassau County Fire Department requires a fire pre-plan and inspection solution that must include the following components:

- Tablet PC with Bluetooth capability
- Mobile Bluetooth printer
- Inspection software that contains all the features Palm Beach requires to significantly speed up and standardize their inspection process (See MobileEyes Product Features below).
- Pre-Plan Drawing Tool used on a desktop or tablet PC to sketch building layouts while in the field
- Method for delivering integrated pre-plan and inspection information to the incident commanders and fire fighters on scene (MobileEyes Responder™)
- Web-based data security and back up services
- On-going Help Desk and technical support
- Full implementation services including pre-loading of all industry standard Florida State Codes and all NFPA Fire Codes full text of all codes, including graphics and tables) and local/municipal code sets, pre-loading of all occupancy data
- On-site hands-on training to ensure ease and speed of implementation
- Automatic software upgrades
- Automatic code set upgrades when requested by Palm Beach

Given the combination of software, hardware, data, implementation services, training services, and ongoing technical support services that Nassau County requires, TradeMaster, Inc. is the sole supplier in the industry that can fully meet these requirements.

Should you have any questions after reviewing the summary, please do not hesitate to contact me or our MobileEyes 248-515-7356

TradeMaster is the sole source provider for the MobileEyes™, which is used to provide cost-effective, realistic and Automated Fire and Building Inspection Solutions MobileEyes™ cannot be purchased through any other vendor and there are no other similar products available on the market.

MobileEyes™ represents the latest advancement in fire Inspection Solutions and is the only Software that is lessened to carry the Florida State Fire Codes and NFPA Fire Codes

MobileEyes™ uses patent pending technology for Fire and Building Inspection Solutions. Full U.S. applications have been filed for this advanced technology. TradeMaster MobileEyes is a U.S. owned small business, and proudly manufacturer's MobileEyes Inspection Solutions in the U.S.A.

Configuration

- **Tablet PC** – MobileEyes is designed to work on any device that runs Microsoft Windows XP, but most fire inspectors use it on a tablet PC. The tablet PC offers a perfect set of features for doing inspections – light weight, long battery life, glare-resistant screen for outside work, and, of course, excellent handwriting recognition. Because you handwrite on a tablet PC instead of typing, writing comments in MobileEyes is almost as easy as writing them on a pad of paper. You don't have to learn graffiti or deal with the frustrations of the small screen like you do with products that use a Pocket PC.
- **Web** – Your MobileEyes inspection data is safely and securely stored on the remote MobileEyes web server. This means no hassles with local servers. Our MobileEyes web hosting partner ensures the secure and confidential treatment of your data within a 24x7 monitored environment that is also the home to many Fortune 100 web applications. Nightly backups, redundant systems, and uninterruptible power supplies mean that your data is secure and available any time, from anywhere.

Support Services

- **Implementation** – Ease and speed of implementation are what set MobileEyes apart from so many other technologies. We take care of loading the codes and occupancy data for you so you're "up and running" as soon as your inspectors complete their two days of training.
- **Training and Field Support** – Certified MobileEyes trainers provide on-site, hands-on training and optional field support for your inspectors. When you decide to invest in a new technology to improve your operation, it only makes sense that we're there to ensure that your people are fully trained and prepared to make the most of your investment.
- **Software Upgrades** – As features are added and enhancements introduced, all MobileEyes users receive dynamic upgrades. There's no waiting for an annual CD-ROM to arrive, wrestling with installation procedures, or paying for an unexpected upgrade. Upgrades are communicated clearly, incorporated into an easy upload/download routine, and covered as part of your annual software subscription.
- **Ongoing Technical Support** – Despite the fact that MobileEyes is very intuitive and user-friendly, you'll occasionally have a technical question. Our MobileEyes Help Desk is staffed by our professional and knowledgeable technical team and is available Monday through Friday, 7am to 6pm EST.

MobileEyes Product Features

- **Codes on board** – Carry all the codes you need "on board" in MobileEyes. At implementation, we pre-load all the codes you use – and not just the number and title, but the full text of the code. This means you will never have to return to the fire station to research a code before delivering the inspection report to the business owner. The powerful MobileEyes code search features make it fast and easy to locate the right code.
- **Custom checklists** – Standardize your inspection process by creating custom checklists for each inspection type. MobileEyes "short lists" not only provide a prompt for what to check,

they also make recording violations easy. The short lists dramatically improve the performance of less experienced inspectors. The 20-year veteran will love them, too.

- **Handwriting recognition and “standard comments”** – Use handwriting recognition on the tablet PC and the “standard comments” feature in MobileEyes to record findings for common violations quickly and easily. Complete your inspections faster because you do less writing.
- **Eliminate rekeying** – Eliminate the time-wasting rekeying of inspection results into a database. With a click of a button, upload your completed inspections to your MobileEyes database for reporting, analysis, and automatic scheduling of reinspections.
- **Print or email reports** – Print the inspection report on-site for the business owner, automatically email the report, with carbon copies to other departments, or print the report back at the station for mailing to the owner. Once you finish the inspection, you never have to touch it again. This saves time and enables you to do significantly more inspections.
- **Automatic email notifications** – Use the automatic email notifications within MobileEyes to simplify billing and information sharing with other departments. Set up email notifications and routing of inspections by inspection type. If all “Hazmat” inspections get copied to one person, and all “New Construction” inspections to another, no problem. MobileEyes will keep it straight.
- **Dashboard reporting** – Use MobileEyes *Dashboard* to see “at a glance” how many inspections have been done by week, month, and quarter; also by inspection type, occupancy type, and inspector.
- **Scheduling and tracking** – Schedule and track annuals and reinspections. Use the calendar view in MobileEyes *Dashboard* to get a quick look at what inspections are due this month, or the MobileEyes Scheduling functionality to do more specific scheduling and assigning of inspections to inspectors. MobileEyes also keeps track of how many times you have been back to reinspect a particular occupant and lists the original annual inspection and all subsequent reinspections together in the Inspection History.
- **Track violations by floor** – Get organized on inspections of multi-story buildings by using MobileEyes’ features for tracking violations by floor. Listing violations by floor on the reports makes it easier for the business owner to correct them. Organizing the violations by floor on the reinspection form makes it faster and easier to reinspect.
- **Pre-plans and plan reviews** – Do pre-plans and plan reviews using MobileEyes on the tablet PC or directly on the Web. Incorporate digital photos, documents, and drawings.
- **SmartDraw™ Pre-Plan Drawing Tool** – Use MobileEyes SmartDraw on the tablet PC to sketch buildings from scratch while you are doing an inspection, or import drawings from architects and builders and drag and drop fire pre-plan symbols onto the drawings.
- **MobileEyes Responder™** – Deliver vital pre-plan information, drawings, and photos to your fire fighters at the scene with MobileEyes Responder. Responder helps keep your fire fighters safe and reduces time on scene.
- **Business database** – Use your MobileEyes database of businesses to do custom queries, run reports, and export to Microsoft Excel for custom mailings.
- **Data exports** – Click a button and export your location and occupancy information to an XML or CSV file for importing into other applications. This feature of MobileEyes makes it fast and easy to share and update information with other applications.
- **Many other time saving features** – On top of the features listed above, MobileEyes has many other little features that save you time and effort like spell check for inspectors’

comments, reminders to set reinspection dates and get sign-offs, and the ability to click a button and merge multiple inspectors' findings into one report.

A Better Way to Perform Inspections

1. Inspectors come to work and click the "Upload/Download" button in MobileEyes on the tablet. This syncs the codes, occupancy data, and past inspection history between the MobileEyes Web database and the MobileEyes tablet PC database. Only data that has changed is downloaded. This keeps the download time to a minimum, while ensuring that inspectors have up-to-date data.
2. Inspectors go into the field and do inspections with MobileEyes on their tablet PCs. They print reports on the spot from a portable printer or choose to email the inspection report to the business owner. Completed inspections are accumulated in MobileEyes on the tablet until the end of the day. No live internet connection is needed to do inspections with MobileEyes on the tablet.
3. At the end of the day, inspectors connect to the internet and click "Upload/Download" again. Completed inspections are uploaded to the secure Web database. Any occupant, code, or inspection history changes are downloaded to the tablet.
4. Either the Inspectors or the Fire Marshal log on to their secure MobileEyes Web database and either edit their inspections, if required – for example, something was overlooked in the field, or the Fire Marshal disagreed with a particular violation – or click a button to finalize the inspections. Once "committed," inspections are part of history and can not be edited.

The many time-saving features of MobileEyes along with its ease of use, explain why MobileEyes is consistently enabling fire departments to perform 20-40% more inspections. But don't take our word for it, feel free to contact a few of our existing customers and see what they say about MobileEyes.

Sincerely,



Greg Stephens
Vice President
248-515-2356



TradeMaster, Inc. • 1150 Stephenson Hwy. • Troy, MI 48084

MobileEyes™ Proposal for Nassau County Fire

Customer Name:	Nassau County Florida Fire Department
Main Contact:	Gene Fullwood
Proposal Prepared By:	Greg Stephens Vice President TradeMaster, Inc. 248-515-7356
Proposal Date:	November 30, 2012 Proposal and associated pricing expire 90 days from proposal date
Proposal Number:	Nassau Co 10-5--12
Proposal Version Number:	1.0

Proposal Scope

MobileEyes™ is a patent pending, innovative inspection solution developed and distributed exclusively by TradeMaster, Inc. and its licensed resellers. The MobileEyes inspection solution can be implemented as a standalone solution or integrated with 3rd party records management systems or other MobileEyes solutions that support building inspections, pre-incident planning, and/or fire investigations. The MobileEyes inspection solution helps fire and building departments increase the number of inspections completed by reducing the time, rework, and paperwork associated with capturing inspection data. MobileEyes will help the department accomplish the following:

- Increase the number, accuracy, and timeliness of inspections.
- Eliminate paper from the inspection process.
- Eliminate the re-keying of data.
- Get code violations corrected faster.
- Enable inspectors to deliver the inspection report to the customer immediately upon completion of the inspection.
- Improve tracking and scheduling of inspections and reinspections.
- Manage permits, business licenses, and fees.
- Attach pre-incident planning drawings to inspection records.

This proposal includes everything needed for a successful MobileEyes implementation—all requested hardware, software, onboard codes, data load, and training required for the department’s inspectors.

-
- 1 Licenses of MobileEyes Inspect/Plus pre-loaded with Florida State Codes and NFPA Codes see pricing sheet.
- Software**
- 7 Licenses of MobileEyes Responder
 - 1 Licenses of SmartDraw Pre-Plan Drawing Tool
-

-
- Hardware**
- 1 Motion Computing J3500 tablet-PC and related peripherals
 - 1 Hewlett Packard Bluetooth mobile printer
- Hardware specification is included on page 6.*

- Training**
- **MobileEyes Inspect Administrator Training** – 8-hour onsite training program to provide instruction on the setup and administrative operation of the MobileEyes inspection solution.
 - **MobileEyes Inspect Inspector Training** – 6-hour onsite training program to provide instruction on the use and operation of the MobileEyes inspection solution.
 - **MobileEyes Permit & Build Administrator Training** – 8-hour onsite training program to provide instruction on the setup and administrative operation of the MobileEyes inspection solution.
 - **MobileEyes Permit & Build Inspector Training** – 6-hour onsite training program to provide instruction on the use and operation of the MobileEyes inspection solution.
 - **SmartDraw User Training** – 2-hour onsite or Web-delivered training program to provide instruction on the use of SmartDraw for creating pre-fire plans.

Configuration

- **Tablet PC** – MobileEyes is designed to work on any device that runs Microsoft Windows XP, Vista, or Windows 7 operating systems, but most inspectors use it on a tablet PC. The tablet PC offers a perfect set of features for doing inspections – light weight, long battery life, glare-resistant screen for outside work, and, of course, excellent handwriting recognition. Because you handwrite on a tablet PC instead of typing, writing comments in MobileEyes is almost as easy as writing them on a pad of paper. You don't have to learn graffiti or deal with the frustrations of a small screen like you do with products that use a PDA or Pocket PC.
- **Web** – All of the set up and customization tasks in MobileEyes are done on the Web in your own secure MobileEyes database. The Web component of MobileEyes is also where your inspection data is safely and securely stored and where your staff goes to run reports and look up occupant and inspection information.
 - No hassles with local servers
 - Efficient software upgrades
 - Fast troubleshooting of any problems
 - Secure data

Internet Explorer and a high-speed internet connection are the only technical requirements to use MobileEyes on the Web.

Ongoing Support	<ul style="list-style-type: none">• Help Desk support is provided between the hours of 8AM and 8PM EST excluding weekends and holidays. The Help Desk is staffed by native English speaking, certified MobileEyes instructors. Technical help desk support is included in the software license price.• Complete infrastructure support and data center services including system monitoring, nightly backups and off-site data storage are provided by <i>Secure-24</i>, our data center and information security provider. <i>Secure-24</i> specializes in performance, data security, and system availability. All associated data center services are included in the MobileEyes software license fee. Additional information describing the hosting environment and related services is available upon request.
Annual Software Upgrades	<ul style="list-style-type: none">• MobileEyes is typically upgraded one or more times annually to reflect new ideas and suggestions from our customers and TradeMaster development team members. All software upgrades are included as part of the annual software license fee.
NFPA and ICC Content	<ul style="list-style-type: none">• Whereas some providers of inspection software products knowingly or unknowingly violate the copyrights of content publishers, TradeMaster takes these intellectual property matters quite seriously. TradeMaster has entered into formal license agreements with both <i>International Code Council</i> and <i>NFPA</i> that allow us to provide required content on behalf of our customers without violating the strict copyright language employed by these publishers. These agreements protect TradeMaster and our customers while respecting the intellectual property rights of our published content suppliers.
Field Support	<ul style="list-style-type: none">• <i>Optional</i> on-site or in-field support to further reinforce the use and operation of the MobileEyes inspection solution. Available in half-day blocks.
Department Responsibilities	<p>TradeMaster and the fire department will work out a mutually agreeable time schedule for training and implementation. Our Operations team will work with you and request the following:</p> <ul style="list-style-type: none">• Signed proposal pricing and hardware specification sheets (attached).• Purchase documentation acknowledging the purchase as detailed herein. The PO may be faxed to our TradeMaster office at (678)364-1618.• An electronic copy of all location and occupancy data to be loaded into MobileEyes.• An electronic copy of all local or municipal codes to be incorporated into MobileEyes. We will pre-load all required local, ICC and NFPA code content.• Availability of the appropriate people for MobileEyes User and Administrator Training delivered onsite at your facility where network connectivity is available.



TradeMaster, Inc. • 1150 Stephenson Hwy. • Troy, MI 48084

Pricing Summary

One-Time Expenses	\$ 13,031
Annual Recurring Expenses	\$ 3,104.
Total Year 1	\$ 16,135.

See attached Price Sheet on page 5 for pricing itemization.

Payment Details

All payment terms are Net 45 days. All quoted prices are in U.S. dollars. All payments must be in U.S. dollars.

PLEASE REMIT ALL PAYMENTS TO:

**TradeMaster, Inc.
PO Box 3395
Peachtree City, GA 30269**

License Agreement

TradeMaster retains sole ownership of all software code, other intellectual property, and all patents and copyrights associated with the MobileEyes product. See the "Click Wrap" license agreement in MobileEyes for additional details.



Pricing Detail



Annual software subscription fee				
Qty	Description	Unit Price	# of Years	Total Item Price
1	MobileEyes[®] Inspect Plus mobile inspection solution MobileEyes Inspect plus invoicing and payment tracking for inspections, permits, and licenses. Annual recurring software license fee, includes all related upgrades, data center infrastructure & help desk support.	\$ 2,599	1	2,599
	MobileEyes Onboard Codes[™] - NFPA Custom NFPA [®] code content licensed and formatted for MobileEyes. One license shared by all dept. users.	\$ -	1	
1	MobileEyes Onboard Codes[™] - Florida State Codes ICC [®] code content licensed and formatted for MobileEyes. (\$69/code/user/yr)	\$ 149	1	149
4	SmartDraw[®] Maintenance Fee Help desk support and software revisions and upgrades.	\$ 89	1	356
Sub Total				3,104

Other software license fees				
Qty	Description	Unit Price	# of Years	Total Item Price
7	MobileEyes Responder[™] Companion to MobileEyes [™] . Feeds pre-plan drawings & information to trucks and command vehicles. One license per station. Covers all vehicles in the station.	\$ 599	N/A	\$ 4,193
4	SmartDraw[™] - Easy-to-use Pre-Plan Drawing Tool. 5+ licenses - \$269 per license; 10+ licenses - \$249 per license	\$ 289	N/A	\$ 1,156
Sub Total				\$ 5,349

One-Time Implementation Expenses

Data loading & implementation				
Qty	Description	Unit Price		Total Item Price
1	Account setup, data loading of occupancy records & code sets, and pre-implementation work. Small (1-5), Medium (6-15), Large (>15)	\$ 599		599
	<i>Optional</i> Inspection history or Job/permit history data loading fee	\$ 599		-
Sub Total				\$ 599

Training classes & field support

Qty	Description	Unit Price	Max Students	Total Item Price
1	MobileEyes [®] Inspect / Inspect Plus Admin Training - 8 hour training program	\$ 899	8	899
1	MobileEyes [®] Inspect / Inspect Plus Inspector Training - 8 hour training program	\$ 899	8	899
1	SmartDraw [®] User Training - 2 hour onsite or web-delivered training program	\$ 299	8	299
	MobileEyes [®] Field Support - optional on-site or in-field support (priced per 1/2 day)	\$ 599	N/A	-
All training classes delivered on-site, except SmartDraw User Training which may be delivered via web.				
Sub Total				\$ 2,097

Computer equipment & peripherals

Qty	Description	Unit Price		Total Item Price
Rugged 3/4-Size Tablet-PC - Motion Computing CL900 (2 lbs)				
	Motion Computing CL900 Rugged Tablet-PC Bundle (MIL-STD-810G and IP52 rated) w/ 2G RAM, Touch & Stylus Input, 30GB SSD, Win7, Gorilla Glass, Integrated Camera, Digitizer Pen, 3 Yr Warranty.	\$ 1,399		-
	OPTIONAL UPGRADE - 62GB Solid State Drive (when this option is selected, it replaces the 30GB SSD)	\$ 99		-
	CL-Series Protective Carry Sleeve - professional grade carrying case w/ adjustable or removable shoulder strap	\$ 149		-
	CL-series Flexdock Docking Station	\$ 179		-
Rugged Full-Size Tablet-PC w/ Integrated Handle - Motion Computing F5v (3 lbs)				
	Motion Computing F5v Rugged Tablet-PC Bundle (MIL-STD-810G rated) w/ 2GB RAM, ViewAnywhereDisplay w/ Gorilla Glass, 160GB HDD, Win7, Integrated Camera, Bluetooth Included, Standard & Second Battery, Battery Charger, 3 Yr Warranty.	\$ 3,099		-

	OPTIONAL UPGRADE - 4GB RAM and 62 GB Solid State Drive for extreme shock and vibration protection (when this option is selected, it replaces the 2GB RAM and 160GB standard drive) and integrated Gobi Mobile Broadband	\$ 499		-
	F-Series Protective Carry Sleeve - professional grade carrying case w/ adjustable or removable shoulder strap	\$ 149		-
	F-Series Flexdock Docking Station and J-Series USB Keyboard	\$ 339		-

Rugged Full-Size Tablet-PC - Motion Computing J3500 (3.6 lbs)

1	Motion Computing J3500 Semi-Rugged Tablet-PC Bundle (MIL-STD-810G and IP52 rated) w/ 2 GB RAM, ViewAnywhereDisplay w/ Gorilla Glass, 160GB HDD, Win7, Integrated Camera, Bluetooth Included, Standard & Second Battery, 3 Yr Warranty, Protective Case w/ Shoulder Strap.	\$ 3,099		3,099
	OPTIONAL UPGRADE - 128GB Solid State Drive (when this option is selected, it replaces the 160GB standard drive)	\$ 245		-
	OPTIONAL UPGRADE - J-series Mobile Broadband Gobi™ mobile broadband technology configured for GSM open SIM – enables high speed connectivity to all 3G networks worldwide with a single embedded device.	\$ 199		-
1	J-series Flexdock Docking Station and J-Series USB Keyboard	\$ 339		339

Non-Ruggedized Full-Size Tablet-PC - ASUS Eee Slate EP121 (3.5 lbs)

	ASUS Eee Slate EP121 Bundle w/ 2GB RAM, Touch & Stylus Input, 32GB Solid State Drive, Win7, Integrated Camera, 802.11, Bluetooth Keyboard, Power Supply, 3 Yr Warranty.	\$ 1,199		-
	OPTIONAL UPGRADE - 4GB RAM and 64GB Solid State Drive	\$ 199		-

Other Devices

1	Shipping, handling, and tablet-PC setup	\$ 200		200
1	Portable Printer - Hewlett Packard HP Officejet 100 Mobile Printer	\$ 279		279
	Digitizer Pen spare digitizer pen for Motion or ASUS tablets	\$ 29		-
	Protective Display Film (3-Pack) for Motion Computing Tablets	\$ 69		-
	Auto/Plane Power Adapter to charge battery while traveling	\$ 145		-

Sub Total \$ 3,917

Travel & Living Expenses

Est. cost	Description		
1,069	Travel and related expenses associated with onsite training and implementation. <i>Travel expenses include: airfare, rental car & fuel, airport parking & mileage, lodging & tax, and meals.</i>	\$	1,069

Sub Total \$ 1,069

Please ensure that the purchase order is setup as follows:
 Terms Net 45, Progress Billing by Line Item,
 Recurring Annual Subscription Fees

Total One-Time Expenses	\$ 13,031
Total Recurring Expenses	\$ 3,104
Total Year 1 Order	\$ 16,135

Company / Department:	Nassau County Fire	
Contact Name & Phone:	Gene Fullwood	904-491-7525
Quote Date:		
Purchase Order No:		
Authorized Signature:		

Nassau County Hardware Specification

Standard Tablet-PC Bundle

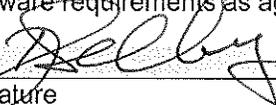
- J3500 Semi-Rugged Tablet-PC(s) w/ Standard Hard Drive Qty 1
Motion Computing J3500 i5-560 1.33 GHz - 2GB RAM - ViewAnywhere Display w/ Gorilla Glass - 160GB HDD - Win7 - Intel 6300 AGN WLAN - Camera\SCIEC Included - Bluetooth Included - Standard And Second Battery - J-Series 3 Yr Warranty. J-Series Protective Case with Shoulder Strap. Additional Digitizer Pen.

Add-on Peripherals, Equipment & Upgrades

- 128 GB Solid State Drive Qty 0
For shock and vibration protection (when this option is selected, it replaces the 160GB standard drive)
- Protective Bump Case w/ integrated table stand (case with shoulder strap) Qty 1
- Touchscreen option Qty 0
Note: does not include Gorilla Glass and is ONLY recommended for tablet-PCs used as a MDT with solid state drive
- J-series Flexdock Docking Station and J-Series USB Keyboard Qty 1
- Auto/Plane Power Adapter to operate and charge battery while traveling Qty 0
- HP Officejet 100 Mobile Printer(s) Qty 1
HP mobile printer, HP Bluetooth Printer card, A/C adapter, power cord, Lithium-Ion battery, black and color print cartridges

Authorization

All hardware purchases are final after orders are submitted, so please confirm that the above specification meets the hardware requirements as agreed, and authorize the purchase by signing below.


Signature

12/17/12
Date

Ted Selby
Print Name

If hardware is included in this order, please sign, date, print your name where indicated and fax this page with your purchase order to (678) 364-1618